

# 2014 Annual Results Presentation

**March 2015** 

## Setting Sail for NEW HORIZONS

中國光大國際有限公司 CHINA EVERBRIGHT INTERNATIONAL LIMITED



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# Agenda



- Results Highlights
- Financial Review
- Energy Conservation & Emission Reduction
- Business Review
  - Business Overview
  - Corporate Positioning
- Q & A
- Appendix Project Summary





# Results Highlights



# **Results Highlights (1)**

#### Operating results hit record highs

- Total assets surpassed HKD30 billion to HKD31.2 billion, up 33%;
- Turnover surpassed HKD6 billion to HKD6.4 billion, up 19%;
- Profit attributable to equity shareholders was HKD1.7 billion, up 29%;
- Dedicated to pursuing business development and sharing the results with shareholders, the Board declared a final dividend of HK6.0 cents per share. The total dividends for the year is HK11.0 cents per share, a growth of 29%.



# **Results Highlights (2)**

#### Strong financial status with diverse financing channels

- Abundant cash on hand, reasonable gearing, and healthy financial position; gearing ratio of 43%;
- HKD5.1 billion cash on hand and unutilized banking facility of HKD5 billion, available funds exceeded HKD10 billion;
- Actively pursues negotiations with policy banks and commercial banks on banking facilities;
- Strong financial resources will further boost the sustainable, stable and rapid development of the Group.



# **Results Highlights (3)**

#### • Outstanding results in market expansion

- Secured 27 new projects with a total investment of over RMB9.2 billion, exceeding the aggregate new projects in the last two years
- Remarkable achievements in waste-to-energy projects:
  - Secured 12 new waste-to-energy projects and added a record daily processing capacity of 11,300 tonnes
- Biomass projects emerged as a new force:
  - Secured 7 new biomass integrated utilization projects, adding an annual agricultural waste and straw processing capacity of 1,512,000 tonnes



# Results Highlights (3) con't

- Outstanding results in market expansion
  - Continued to expand into new regions:
    - Provinces and cities include Anhui, Hunan, Henan, Sichuan, Shanxi, Beijing and Shaanxi etc.





## **Results Highlights (4)**

- A new round of development completely roll-out
  - Development strategy: Leveraged talent, science & technology to expand from coastal areas to inland cities, from cities to rural areas, and from domestic to overseas markets adhering to high standards
  - From coastal areas to inland cities: Gradual expansion from Shanxi, Anhui and Hunan to other inland cities including Henan, Sichuan and Shaanxi
  - From cities to rural areas: Successfully developed various operation models including rural and urban waste integrated treatment, biomass direct combustion, biomass pellet fuel manufacturing and biomass heat and electricity cogeneration etc.
  - From domestic to overseas markets: Completed the spin-off and separate listing of environmental water business on the Singapore Exchange through reverse takeover; achieved overseas sales of core equipment and technology



# **Results Highlights (5)**

- Steady progress of project construction
  - Construction progressed smoothly, giving strong support to the company's profit growth
  - During the year under review, 11 projects completed construction and commenced operation
    - 5 Waste-to-energy projects (Ningbo, Nanjing, Pizhou, Sanya, Shouguang)
    - 3 water treatment projects (Ling County (plant 1) upgrading project, Zhangqiu, Xianyang phase II)
    - 1 biomass power generation project (Hanshan)
    - 2 hazardous solid waste treatment projects (Guanyun, Binhai)
  - 17 projects are under construction, commanding a total investment exceeding RMB4.45 billion



# **Results Highlights (6)**

#### Significant improvement in technological strength, fully adopted domestic equipment

- Established Everbright Environmental Protection Technology Institute, developed increasingly mature technologies
  - The institute consists of 3 subsidiary research institutes specializing in incineration technology, water environment technology and engineering design
  - Focus on household waste, industrial hazardous waste, sludge and food waste treatment technologies, biomass utilization, synergetic treatment of urban and rural waste in small and medium-sized cities, waste water treatment in urban cities
- Obtained 7 invention patent rights and 10 application patent rights
- Obtained national special subsidies of RMB100 million, reached a historical high
- Cooperated with national departments and committees to formulate or participate in the design of environmental protection related technology standards or regulations



# **Results Highlights (7)**

#### Equipment manufacturing achieved significant result

- Successful registration of Everbright Environmental Protection
  trademark
- 5 different types of self-developed grate furnace product series received European Union's CE mark, successfully obtained permits to enter into international markets
- Domestic and overseas equipment supply and technical services contracts for the year amounted to approximately RMB141 million
- Expansion of Changzhou Equipment Manufacturing Centre Phase II, which is expected to complete construction and commence operation in 1H 2015

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# Results Highlights (8)

- Optimized human resources strategy, strengthened internal management
  - People-oriented, systematic management
    - Completed company-wide competitive selection of middle management
    - Organized back-up team selection and built up a talent pipeline to ensure employees' development is in line with the Group's new round of development
    - Launched the 4th Tsinghua University CEO class (28 participants) and the 3rd Master in Engineering Program (27 participants)
  - Strengthened risk prevention by setting up the Risk Management Department to enhance the development of its risk management framework

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Results Highlights (9)

- Continuous enhancement of social benefits
  - Established Everbright International Environmental Protection
     Charitable Foundation
    - Supported "Earth Hour 2014" campaign held by World Wide Fund (WWF)
    - Became Double Diamond member of WWF Hong Kong and supported conservation, ecological footprint and environmental education in Hong Kong
  - Built strategic partnership with China Ecological Civilization Research and Promotion Association and Chinese Society for Environmental Sciences to enhance promotion of environmental protection education in China







# **Results Highlights (10)**

#### Rising brand value

- Included as a constituent stock of:
  - MSCI China Index (since 2013)
  - Hang Seng China-Affiliated Corporations Index (since 2013)
  - Hang Seng Mainland 100 Index (since 2014)
  - Hang Seng Corporate Sustainability Index (since 2014)
  - Hang Seng Corporate Sustainability Benchmark Index (since 2010)



- Evolving from a traditional company to a high-tech company, and transforming from an environmental protection company to a low-carbon industry player
- Establishing the leading position in environmental protection industry in China by mature technology and advanced management



# **Financial Review**

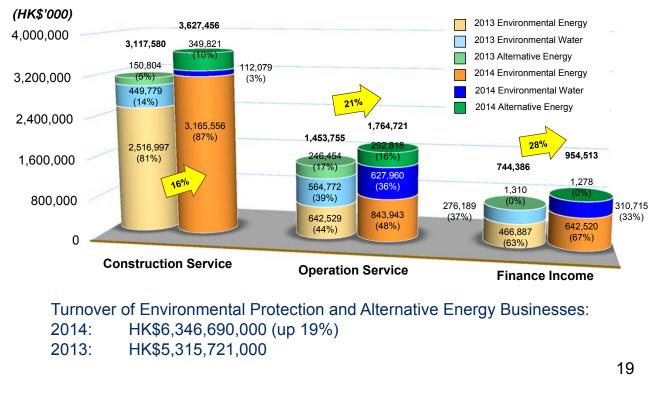
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## **Financial Review**

| (HK \$'000)                                | For the ye<br>31 Dec |               | Change |
|--|----------------------|---------------|--------|
|  | 2014                 | 2013          |        |
| Turnover                                   | 6,355,120            | 5,319,866     | 19%    |
| Gross profit                               | 2,968,560            | 2,375,408     | 25%    |
| EBITDA on recurring basis                  | 2,795,219            | 2,217,929     | 26%    |
| Profit attributable to equity shareholders | 1,703,147            | 1,324,667     | 29%    |
| Basic EPS                                  | HK37.99 cents        | HK32.60 cents | 17%    |
| Dividends per share                        | HK11.0 cents         | HK8.5 cents   | 29%    |

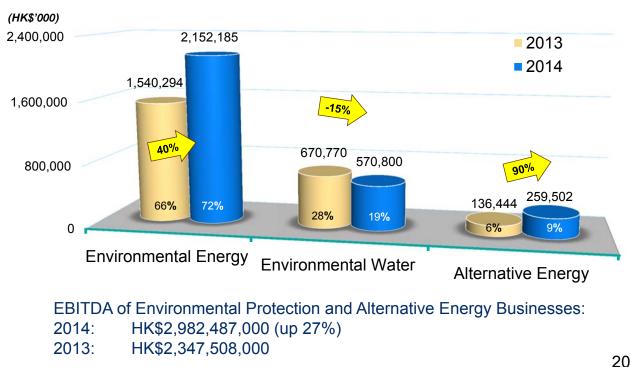


#### **Turnover Analysis of Environmental Protection** and Alternative Energy Businesses – by Activity



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#### **EBITDA Analysis of Environmental Protection** and Alternative Energy Businesses



# **Key Financial Figures**

|   | As at<br>31/12/2014 | As at<br>31/12/2013 | Change |
|---|---------------------|---------------------|--------|
| Total assets (HK\$ 'Mil)                              | 31,200              | 23,471              | 33%    |
| Total liabilities (HK\$ 'Mil)                         | 13,357              | 9,692               | 38%    |
| Shareholders' equity (HK\$ 'Mil)                      | 16,263              | 13,374              | 22%    |
| Cash on hand (HK\$ 'Mil)                              | 5,150               | 5,815               | -11%   |
| Current ratio (%)                                     | 170                 | 231                 | -61ppt |
| Gearing ratio (%)<br>(Total liabilities/Total assets) | 43                  | 41                  | 2ppt   |



# **Energy Conservation** & **Emission Reduction**

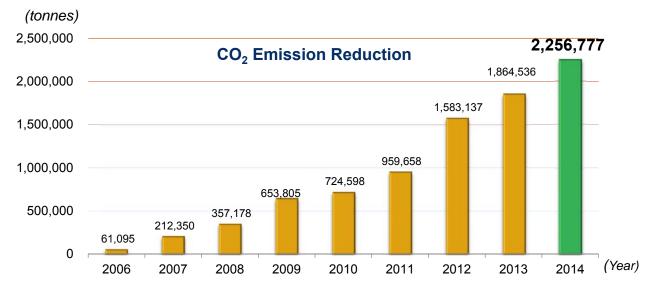




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#### **Energy Conservation & Emission Reduction (1)**

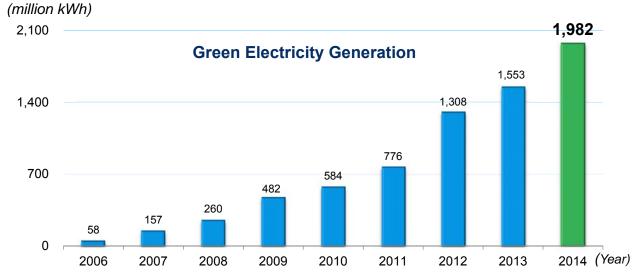


In 2014, the Group generated green electricity of 1,982 million kWh, equivalent to standard coal saving of 793,000 tonnes and hence reduced CO<sub>2</sub> emission of 2.257 million tonnes. Since the operation of its first environmental protection project in 2005, the accumulated green electricity generation reached 7.16 billion kWh, equivalent to standard coal saving of 2.864 million tonnes and reduction of CO<sub>2</sub> emission of approximately 8.673 million tonnes.

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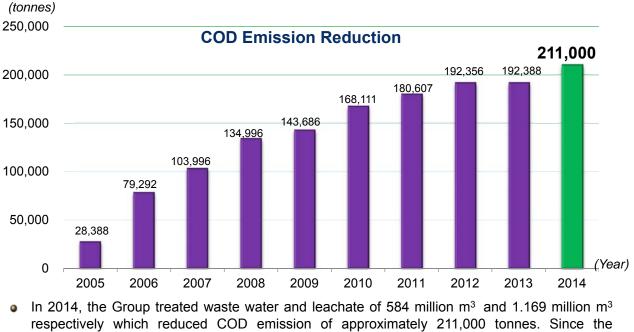
#### Energy Conservation & Emission Reduction (2)



 In 2014, green electricity generated by waste-to-energy, methane-to-energy, biomass power generation and photovoltaic energy projects was 1,982 million kWh which fulfilled the annual electricity consumption of approximately 1.652 million households. Since the operation of its first environmental protection project in 2005, the accumulated green electricity generation reached 7.16 billion kWh which fulfilled the annual electricity consumption of approximately 5.967 million households.



#### **Energy Conservation & Emission Reduction (3)**



respectively which reduced COD emission of approximately 211,000 tonnes. Since the operation of its first environmental protection project in 2005, the accumulated waste water and leachate treatment volume reached 3.76 billion m<sup>3</sup> and 3.812 million m<sup>3</sup> respectively and COD emission reduction was approximately 1.435 million tonnes.



# Business Overview

- Environmental Energy
- Environmental Water
- Alternative Energy
- Environmental Protection Industrial Park
- Environmental Protection Equipment
   Manufacturing
- Environmental Protection Engineering
- Environmental Protection Technology



## **Environmental Energy (1)**

- 15 waste-to-energy projects, 5 industrial and hazardous waste treatment projects and 2 methaneto-energy projects are in operation
- 21 waste-to-energy projects, 5 hazardous waste treatment projects and 1 sludge treatment and disposal project are under construction or in preparatory stage
- Commanding a total investment of RMB18.666 billion



## **Environmental Energy (2)**

- Designed capacity :
  - annual household waste processing capacity of 11.77 million tonnes
  - annual on-grid electricity generation capacity of 5.15 billion kWh
  - annual hazardous waste incineration processing capacity of 88,500 tonnes, physico-chemical processing capacity of 50,000 tonnes
  - annual industrial and hazardous waste landfill capacity of 131,650 tonnes
  - annual sludge treatment capacity of 18,250 tonnes



# **Environmental Water (1)**

- 33 waste water treatment projects, 3 reusable water projects and 2 waste water source heat pump projects are in operation
- 1 waste water BT project and 1 surface water BT project have been completed and transferred
- 5 waste water treatment projects and 1 reusable water project are under construction
- Commanding a total investment of RMB5.906 billion



## **Environmental Water (2)**

- Designed capacity:
  - annual waste water treatment capacity of 938 million m<sup>3</sup>
  - annual reusable water supply of 22.33 million m<sup>3</sup>
  - provide heating and cooling services for an area of 312,000 m<sup>2</sup>



# Alternative Energy (1)

- 8 photovoltaic energy projects and 2 biomass power generation projects are in operation
- 1 biomass integrated utilization project and 2 wind power generation projects are under construction
- 10 biomass integrated utilization projects and 1 distributed photovoltaic energy project are in preparatory stage
- 24 projects commanding a total investment of RMB5.285 billion



# Alternative Energy (2)

- Designed capacity:
  - annual agricultural waste treatment capacity of 3.156 million tonnes
  - annual electricity generation of 2.069 billion kWh
  - annual heat volume of 1.50 million tonnes
  - Annual pellet production capacity of 116,000 tonnes



## **Environmental Protection Industrial Park**

- 9 Environmental Protection Industrial Parks
- Commanding a total investment of RMB20 billion



## **Environmental Equipment Manufacturing**

- Equipment manufacturing has become a new growth driver
  - Manufacturing of grate furnaces, leachate treatment equipment and emission purification equipment etc.
  - Completed unit assembly and commissioning of 7 sets of incinerators (including 2 set of 750-tonne/day) within the year, reaching full production capacity
  - Expansion of Phase II is expected to complete in the 1H 2015
  - Developed external sales network of equipment and technical services



## **Environmental Protection Engineering**

- National High Tech Enterprise
- Obtained the "Main Contractor for Municipal Public Works" License
- Received numerous national and provincial gold and silver awards for quality
- 11 projects completed and started operation during the year, bringing the total number of completed projects over 70 and commanding a total investment exceeding RMB14.5 billion
- 44 projects are under construction or in preparatory stage



## **Environmental Protection Technology**

- National High Tech Enterprise
- Obtained many invention and application patents
- Achieved significant R&D results
- Continued to strengthen R&D
- Continued to introduce advanced environmental protection technology



# **Corporate Positioning**



- High Starting Point
- Wider Horizon
- Stronger Cohesiveness
- Full Effort
- Steady Development
- Advanced Technology
- Excellent Quality
- Better Efficiency



## **Corporate Positioning**

- Becoming an investment holding group engaging in environmental protection, integrating construction, operation, R&D and equipment manufacturing in the system
- Becoming the world leading player in the green environmental protection and alternative energy industries



# Q & A



12.

# **Thank You**

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# Appendix Project Summary

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## Environmental Energy (1)

Operating Projects:

| Project Name                              | Daily waste processing<br>capacity (tonne) | Total Investment<br>(RMB'mil) |
|---|--|-------------------------------|
| Suzhou Waste-to-energy Project Phase I    | 1,050                                      | 489                           |
| Suzhou Waste-to-energy Project Phase II   | 1,000                                      | 450                           |
| Suzhou Waste-to-energy Project Phase III  | 1,500                                      | 750                           |
| Yixing Waste-to-energy Project Phase I    | 500  | 238                           |
| Jiangyin Waste-to-energy Project Phase I  | 800  | 389                           |
| Jiangyin Waste-to-energy Project Phase II | 400  | 205                           |
| Changzhou Waste-to-energy Project         | 800  | 413                           |
| Zhenjiang Waste-to-energy Project Phase I | 1,000                                      | 413                           |
| Jinan Waste-to-energy Project             | 2,000                                      | 901                           |
| Suqian Waste-to-energy Project            | 600  | 324                           |
| Sub-total                                 | 9,650                                      | 4,572                         |



## Environmental Energy (2)

#### **Operating Projects:**

| Project Name                              | Daily waste processing<br>capacity (tonne) | Total Investment<br>(RMB'mil) |
|---|--|-------------------------------|
| Ningbo Waste-to-energy Project Phase I    | 1,000                                      | 560                           |
| Nanjing Waste-to-energy Project Phase I   | 2,000                                      | 1,030                         |
| Pizhou Waste-to-energy Project Phase I    | 600  | 330                           |
| Sanya Waste-to-energy Project Phase I     | 700  | 426                           |
| Shouguang Waste-to-energy Project Phase I | 600  | 338                           |
| Sub-total                                 | 4,900                                      | 2,684                         |



## **Environmental Energy (3)**

#### Projects under construction:

| Project Name  | Daily waste processing<br>capacity (tonne) | Total Investment<br>(RMB'mil) |
|---|--|-------------------------------|
| Boluo Waste-to-energy Project Phase I & Ecological Park | 700  | 447                           |
| Weifang Waste-to-energy Project Phase I                 | 1,000                                      | 586                           |
| Zhenjiang Waste-to-energy Project Phase II              | 400  | 200                           |
| Changzhou Xinbei Waste-to-energy Project<br>Phase I     | 800  | 420                           |
| Rizhao Waste-to-energy Project Phase I                  | 600  | 350                           |
| Ningbo Waste-to-energy Project Phase II                 | 500  | 190                           |
| Sub-total   | 4,000                                      | 2,193                         |



## Environmental Energy (4)

| Projects in preparatory stage:                    |  |                               |
|---|--|-------------------------------|
| Project Name                                      | Daily waste processing<br>capacity (tonne) | Total Investment<br>(RMB'mil) |
| Huidong Waste-to-energy Project                   | 600  | 334                           |
| Yixing Waste-to-energy Project Phase II           | 300  | 151                           |
| Wujiang Waste-to-energy Project                   | 1,500                                      | 890                           |
| Ningbo Ninghai Waste-to-energy Project<br>Phase I | 700  | 360                           |
| Heze Waste-to-energy Project Phase I              | 600  | 350                           |
| Ma'anshan Waste-to-energy Project Phase I         | 800  | 450                           |
| Yiyang Waste-to-energy Project Phase I            | 800  | 372                           |
| Nanjing Waste-to-energy Project Phase II          | 2,000                                      | 987                           |
| Dangshan Waste-to-energy Project Phase II         | 400  | 250                           |
| Nanjing Gaochun Waste-to-energy Project           | 500  | 292                           |
| Sub-total   | 8,200                                      | 4,436                         |
|   |  | 4                             |

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## **Environmental Energy (5)**

Projects in preparatory stage:

| Project Name                               | Daily waste processing<br>capacity (tonne) | Total Investment<br>(RMB'mil) |
|--|--|-------------------------------|
| Tengzhou Waste-to-energy Project Phase I   | 600  | 339                           |
| Xinzheng Waste-to-energy Project Phase I   | 1,000                                      | 520                           |
| Pei County Waste-to-energy Project Phase I | 400  | 250                           |
| Hangzhou Waste-to-energy Project Phase I   | 3,000                                      | 1,800                         |
| Lingbi Waste-to-energy Project Phase I     | 500  | 250                           |
| Sub-total                                  | 5,500                                      | 3,159                         |



## **Environmental Energy (6)**

#### Industrial solid waste and hazardous waste treatment projects (Operating Projects):

| Project Name   | Designed Storage<br>Capacity (m <sup>3</sup> ) | Annual Processing<br>Capacity (tonnes) | Total Investment<br>(RMB'mil) |
|--|--|--|-------------------------------|
| Suzhou Industrial Solid Waste Landfill<br>Project Phase I  | 142,000  | 40,000                                 | 78                            |
| Suzhou Industrial Solid Waste Landfill<br>Project Phase II | 370,000  | 40,000                                 | 40                            |
| Suqian Hazardous Solid Waste<br>Landfill Project Phase I   | 340,000  | 20,000                                 | 99                            |
| Binhai Hazardous Solid Waste Landfill<br>Project           | 600,000  | 30,000                                 | 186                           |
| Guanyun Hazardous Solid Waste<br>Landfill Project Phase I  | 300,000  | 20,000                                 | 139                           |
| Sub-total  | 1,752,000                                      | 110,000                                | 542                           |
|  |  |  | 47                            |



## **Environmental Energy (7)**

Industrial solid waste and hazardous waste treatment projects (Project under construction):

| Project Name   | Designed<br>Storage<br>Capacity (m³) | Average Annual Processing<br>Capacity (tonnes)   | Total<br>Investment<br>(RMB'mil) |
|--|--------------------------------------|--|----------------------------------|
| Zibo Integrated Hazardous Solid<br>Waste Treatment Project | N/A                                  | Incineration processing capacity:<br>40,000<br>Physico-chemical processing capacity:<br>50,000 | 400                              |
| Sub-total  | N/A                                  | Incineration processing capacity:<br>40,000<br>Physico-chemical processing capacity:<br>50,000 | 400                              |



## **Environmental Energy (8)**

## Industrial solid waste and hazardous waste treatment projects (Projects in preparatory stage):

| Project Name  | Designed<br>Storage<br>Capacity (m³) | Average Annual Processing<br>Capacity<br>(tonnes)  | Total<br>Investment<br>(RMB'mil) |
|---|--------------------------------------|--|----------------------------------|
| Shouguang Integrated Hazardous Solid<br>Waste Treatment Project | 500,000                              | 20,000   | 157                              |
| Lianyungang Hazardous Waste<br>Treatment Project                | N/A                                  | Incineration processing capacity:<br>9,000<br>Medical waste treatment capacity:<br>1,650               | 80                               |
| Xinyi Hazardous Waste Treatment<br>Project                      | N/A                                  | Incineration processing capacity: 9,500  | 100                              |
| Changzhou Hazardous Waste Treatment<br>Project                  | N/A                                  | Incineration processing capacity: 30,000   | 280                              |
| Sub-total   | 500,000                              | Landfill: 20,000<br>Incineration processing capacity: 48,500<br>Medical waste treatment capacity:1,650 | 617                              |



## **Environmental Energy (9)**

Sludge treatment and disposal projects (Projects in preparatory stage):

| Project Name                                | Daily processing<br>capacity (tonne) | Total Investment<br>(RMB'mil) |
|---|--------------------------------------|-------------------------------|
| Sanya Sludge Treatment and Disposal Project | 50                                   | 22                            |
| Sub-total                                   | 50                                   | 22                            |

| <b>Operating Projects:</b> |
|----------------------------|
|----------------------------|

| Project Name                                 | Average annual electricity generation capacity (kWh)   | Total investment<br>(RMB'mil) |
|--|--|-------------------------------|
| Suzhou Methane-to-energy<br>Project Phase I  | 18,000,000   | 28                            |
| Suzhou Methane-to-energy<br>Project Phase II | 9,000,000  | 13                            |
| Sub-total                                    | 27,000,000   | 41                            |
| Total for Environmental<br>Energy            | Daily household waste processing capacity:<br>32,250 tonnes<br>Solid waste/hazardous waste landfill capacity:<br>2,252,000 m <sup>3</sup> (130,000 tonnes/year)<br>Annual hazardous solid waste incineration processing capacity:<br>88,500 tonnes<br>Annual physico-chemical processing capacity: 50,000 tonnes<br>Annual medical waste treatment capacity: 1,650 tonnes<br>Daily sludge treatment disposal capacity: 50 tonnes | <b>18,666</b><br>50           |



## **Environmental Energy (10)**

Expansion projects planned in the concession agreements:

| Project Name                                    | Daily waste processing capacity<br>(tonnes) |
|---|---|
| Pizhou Waste-to-energy Project Phase II         | 400   |
| Sanya Waste-to-energy Project Phase II          | 350   |
| Boluo Waste-to-energy Project Phase II          | 350   |
| Shouguang Waste-to-energy Project Phase II      | 400   |
| Weifang Waste-to-energy Project Phase II        | 500   |
| Ningbo Ninghai Waste-to-energy Project Phase II | 350   |
| Rizhao Waste-to-energy Project Phase II         | 300   |
| Heze Waste-to-energy Project Phase II           | 300   |
| Sub-total                                       | 2,950                                       |
|   |   |



## **Environmental Energy (11)**

Expansion projects planned in the concession agreements:

| Project Name                                      | Daily waste processing capacity<br>(tonnes) |
|---|---|
| Ma'anshan Waste-to-energy Project Phase II        | 400   |
| Changzhou Xinbei Waste-to-energy Project Phase II | 700   |
| Dangshan Waste-to-energy Project II               | 300   |
| Tengzhou Waste-to-energy Project Phase II         | 400   |
| Pei County Waste-to-energy Project Phase II       | 400   |
| Xinzheng Waste-to-energy Project Phase II         | 500   |
| Lingbi Waste-to-energy Project Phase II           | 300   |
| Sub-total   | 3,000                                       |
| Total   | 5,950                                       |



## **Environmental Protection Industrial Park**

| Industrial Park  | Investment<br>amount (RMB) | Expected no.<br>of projects |
|--|----------------------------|-----------------------------|
| Suzhou Everbright National Demonstrative Veinous Industrial Park                   | 3.3 billion                | >10                         |
| Suqian Enverbright Environmental Protection Industrial Park                        | 1.6 billion                | 6-8                         |
| Changzhou Everbright Environmental Protection Industrial Park                      | 1 billion                  | 9                           |
| Weifang Everbright Environmental Protection Industrial Park                        | 3.7 billion                | >10                         |
| Yixing Everbright Environmental Protection Veinous Industrial Park                 | HK\$2-3 billion            | >10                         |
| Nanjing Everbright Environmental Protection Veinous Industrial Park                | 4.2 billion                | >10                         |
| Zhenjiang New District Everbright Environmental Protection Industrial Park         | HK\$1.5 billion            | 6-8                         |
| Lianyungang Xuwei New District Environmental Protection Veinous<br>Industrial Park | 0.6 billion                | >10                         |
| Ganzhou Everbright Environmental Protection Veinous Industrial Park                | 2 billion                  | >10                         |
|  |                            | 53                          |



## **Environmental Water (1)**

#### Operating Projects:

| Project Name   | Daily waste water<br>treatment capacity<br>(m³) | Total investment<br>(RMB 'mil) |
|--|---|--------------------------------|
| Qingdao Waste Water Treatment Project<br>(Maidao Plant & Haibohe Plant and upgrade project)                  | 220,000   | 356                            |
| Zibo Waste Water Treatment Project<br>(Southern & Northern Plants and upgrade project)                       | 250,000   | 354                            |
| Zibo High-tech Zone Waste Water Treatment Project  | 100,000   | 150                            |
| Zibo Zhoucun Waste Water Treatment Project Phase I   | 40,000  | 70                             |
| Binzhou Boxing Waste Water Treatment Project<br>(Phase I, upgrade project and extension of Phase II project) | 60,000  | 85                             |
| Jinan Waste Water Treatment Project<br>(Plant 1 & Plant 2 and upgrade and expansion projects)                | 500,000   | 707                            |
| Jinan Licheng Waste Water Treatment Project (Plant 3)  | 100,000   | 138                            |
| Jinan Xike Waste Water Treatment Project (Plant 4)   | 30,000  | 73                             |
| Sub-total  | Daily waster water<br>treatment:<br>1,300,000   | 1,933                          |



## Environmental Water (2)

#### Operating Projects:

| Project Name   | Daily waste water treatment capacity (m³)  | Total investment<br>(RMB 'mil) |
|--|--|--------------------------------|
| Ling County Plant 2 BOT Project                                  | 30,000   | 58                             |
| Ling County Plant 1 TOT Project                                  | 30,000   | 34                             |
| Jiangyin Waste Water Treatment Project (acquisition and upgrade) | 190,000  | 530                            |
| Zibo Reusable Water Project Phase I                              | annual supply: 1,750,000   | 44                             |
| Jinan Licheng Reusable Water Project                             | annual supply: 15,330,000  | 31                             |
| Jiangyin Reusable Water Project                                  | annual supply: 3,500,000   | 73                             |
| Dezhou Nanyunhe Waste Water Treatment Project<br>Phase I         | 75,000   | 150                            |
| Jinan Licheng Waste Water Treatment Project (Plant 3<br>Phase II | ) 100,000  | 195                            |
| Sub-total  | Daily waste water<br>treatment: 425,000<br>Annual reusable water<br>supply: 20,580,000 | 1,115                          |
|  |  | 5                              |



## **Environmental Water (3)**

#### Operating Projects:

| Project Name   | Daily waste water treatment capacity (m³)                                       | Total investment<br>(RMB 'mil) |
|--|---|--------------------------------|
| Zhangqiu Waste Water Treatment Project                                     | 30,000  | 61                             |
| Ling County Waste Water Treatment Project (Plant 1)<br>Upgrading           | unchanged   | 14                             |
| Zibo Waste Water Source Heat Pump Project Phase I                          | service area: 125,000m <sup>2</sup>   | 58                             |
| Zibo Ceramic Park Heat Pump Project  | service area: 187,000m <sup>2</sup>   | 93                             |
| Binzhou Development Zone Waste Water Treatment<br>Project Phase I          | 40,000  | 70                             |
| Kunshan Development Zone Waste Water Treatment<br>Project Phase I          | 25,000  | 68                             |
| Kunshan Development Zone Waste Water Treatment<br>Project Phase II         | 25,000  | 16                             |
| Yangzhou Jiangdu Development Zone Waste Water<br>Treatment Project Phase I | 12,500  | 25                             |
| Lianyungang Dapu Waste Water Treatment Project                             | 100,000   | 140                            |
| Sub-total  | Daily waster water<br>treatment: 232,500<br>Service area: 312,000m <sup>2</sup> | 545                            |



## **Environmental Water (4)**

#### **Operating Projects:**

| Project Name   | Daily waste water<br>treatment capacity (m³) | Total investment<br>(RMB 'mil) |
|--|--|--------------------------------|
| Lianyungang Xugou Waste Water Treatment<br>Project Phase I       | 40,000                                       | 100                            |
| Nanjing Pukou Waste Water Treatment Project Phase I              | 40,000                                       | 111                            |
| Suzhou Wuzhong Chengnan Waste Water Treatment<br>Project Phase I | 75,000                                       | 559                            |
| Nanjing Liuhe Waste Water Treatment Project Phase I              | 20,000                                       | 63                             |
| Nanjing Liuhe Waste Water Treatment Project Phase II             | 20,000                                       | 98                             |
| Daxing Tiantanghe Waste Water Treatment Project Phase            | 40,000                                       | 101                            |
| Xianyang Waste Water Treatment Project Phase I                   | 100,000                                      | 101                            |
| Xianyang Waste Water Treatment Project Phase II                  | 100,000                                      | 140                            |
| Sub-total  | Daily waster water treatment: 435,000        | 1,273                          |



## **Environmental Water (5)**

Transferred Project:

| Project Name                                      | Daily treatment capacity (m <sup>3</sup> )  | Total investment<br>(RMB 'mil) |
|---|---|--------------------------------|
| Xinyi BT Waste Water Treatment Project<br>Phase I | Daily waste water treatment capacity 10,000 | 62                             |
| Xinyi Surface Water BT Project                    | Daily surface water supply 100,000          | 385                            |
| Sub-total   |   | 447                            |



## **Environmental Water (6)**

#### Projects under construction:

| Project Name  | Daily waste water treatment capacity (m³)   | Total<br>investment<br>(RMB 'mil) |
|---|---|-----------------------------------|
| Binzhou Boxing Waste Water Treatment Project (expansion and upgrade of project)                               | 20,000  | 64                                |
| Zibo Reusable Water Project Phase II  | annual supply: 1,750,000  | 15                                |
| Yangzhou Jiangdu Development Zone Waste<br>Water Treatment Project Phase II and upgrading                     | 12,500  | 66                                |
| Nanjing Pukou Waste Water Treatment Project<br>Phase II and upgrading   | 40,000  | 149                               |
| Suzhou Wuzhong Chengnan Waste Water<br>Treatment Project Phase II and upgrading                               | 75,000  | 225                               |
| Sanmenxia Industry Cluster Area Waste Water<br>Treatment Project Phase I (commenced<br>operation in Feb 2015) | 30,000  | 74                                |
| Sub-total   | Daily waste water treatment:<br>177,500<br>Annual reusable water supply:<br>1,750,000   | 593                               |
| Total for Environmental Water   | Annual waste water treatment:<br>938,050,000<br>Annual reusable water supply:<br>22,330,000<br>Service area: 312,000 m <sup>2</sup> | 5,906                             |



## **Environmental Water (7)**

#### Projects in preparatory stage:

| Project Name   | Daily waste water treatment capacity (m <sup>3</sup> ) |
|--|--|
| Dezhou Nanyunhe Waste Water Treatment Project Phase II                         | 75,000   |
| Binzhou Development Zone Waste Water Treatment Project                         | 30,000   |
| Kunshan Development Zone Waste Water Treatment Project Phase III               | 50,000   |
| Lianyungang Xugou Waste Water Treatment Project Phase II                       | 40,000   |
| Yangzhou Jiangdu Development Zone Waste Water Treatment Project<br>Phase III   | 25,000   |
| Sanmenxia Industry Cluster Area Waste Water Treatment Project Phase II         | 120,000  |
| Sanmenxia Industry Cluster Area Waste Water Treatment Project (Reusable water) | 100,000  |
| Sanmenxia Industry Cluster Area Waste Water Treatment Project (Water supply)   | 200,000  |
| Daxing Tiantanghe Waste Water Treatment Project Phase II                       | 40,000   |
| Xianyang Waste Water Treatment Project<br>(Reusable water)                     | 170,000  |
| Total  | 850,000  |

## Alternative Energy (1)



| Oneration | Draiastar |
|-----------|-----------|
| Operating | Projects  |
| oporating |           |

| Project Name   | Average annual electricity generation capacity (kWh)  | Total investment<br>(RMB 'mil) |
|--|---|--------------------------------|
| Shenzhen Rooftop Photovoltaic Energy Project           | 1,480,000   | 28                             |
| Zhenjiang Ground Photovoltaic Energy Project           | 4,059,000   | 73                             |
| Suqian Rooftop Photovoltaic Energy Project             | 2,205,000   | 53                             |
| Huaining Ground Photovoltaic Energy Project            | 2,170,000   | 51                             |
| German Ground Photovoltaic Energy Project              | 3,611,000   | 68                             |
| Suqian Rooftop Photovoltaic Energy Project<br>Phase II | 6,198,000   | 142                            |
| Changzhou Rooftop Photovoltaic Energy Project          | 4,113,000   | 79                             |
| Zhenjiang Rooftop Photovoltaic Energy Project          | 11,680,000  | 236                            |
| Dangshan Biomass Power Generation Project              | 184,000,000<br>Annual agricultural waste and<br>straw processing capacity:<br>274,000 tonnes              | 312                            |
| Hanshan Biomass Power Generation Project               | 184,000,000<br>Annual agricultural waste and<br>straw processing capacity:<br>274,000 tonnes              | 320                            |
| Sub-total  | Electricity: 403,516,000<br>Annual agricultural waste and<br>straw processing capacity:<br>548,000 tonnes | 1,362                          |



## Alternative Energy (2)

Project under construction:

| Project Name                                   | Annual Heat Volume (tonnes)                          | Annual agricultural<br>waste and straw<br>processing capacity<br>(tonnes) | Total investment<br>(RMB 'mil) |
|--|--|---|--------------------------------|
| Xuyi Biomass Integrated<br>Utilization Project | 370,000<br>Electricity: 106,000,000 kWh              | 236,000   | 301                            |
| Sub-total                                      | Electricity: 106,000,000 kWh<br>Heat: 370,000 tonnes | 236,000   | 301                            |

## Alternative Energy (3)



Projects in preparatory stage:

| Project Name                                       | Average annual electricity generation capacity (kWh) | Annual agricultural<br>waste and straw<br>processing capacity<br>(tonnes) | Total investment<br>(RMB 'mil) |
|--|--|---|--------------------------------|
| Hanshan Distributed<br>Photovoltaic Energy Project | 5,161,100  | N/A   | 63                             |
| Huaiyuan Biomass Integrated<br>Utilization Project | 200,000,000  | 280,000   | 330                            |
| Dingyuan Biomass Integrated<br>Utilization Project | 200,000,000  | 300,000   | 320                            |
| Lingbi Biomass Integrated<br>Utilization Project   | 200,000,000  | 300,000   | 320                            |
| Xinyi Biomass Power<br>Generation Project          | 184,000,000  | 274,000   | 321                            |
| Shuyang Biomass Power<br>Cogeneration Project      | Electricity: 172,250,000<br>Heat: 390,000 tonnes     | 274,000   | 340                            |
| Linyi Biomass Power<br>Generation Project          | 184,000,000  | 274,000   | 320                            |
| Laiyang Biomass Power<br>Generation Project        | 184,000,000  | 274,000   | 320                            |
| 小计   | Electricity: 1,329,411,100<br>Heat: 390,000 tonnes   | 1,976,000   | 2,334                          |
|  |  |   | 63                             |



## Alternative Energy (4)

Projects in preparatory stage:

| Project Name                                      | Annual Heat Volume (tonnes)   | Annual agricultural<br>waste and straw<br>processing capacity<br>(tonnes) | Total investment<br>(RMB 'mil) |
|---|---|---|--------------------------------|
| Sucheng Biomass Integrated<br>Utilization Project | 350,000   | 120,000   | 175                            |
| Guanyun Biomass Integrated<br>Utilization Project | 392,000   | 150,000   | 175                            |
| Rudong Biomass Integrated<br>Utilization Project  | Annual pellet production capacity: 116,000 tonnes                     | 126,000   | 90                             |
| Sub-total   | Heat: 742,000<br>Annual pellet production<br>capacity: 116,000 tonnes | 396,000   | 440                            |



#### Alternative Energy (5)

#### Projects under construction:

| Project Name   | Average annual electricity generation capacity (kWh)  | Total investment (RMB 'mil) |
|--|---|-----------------------------|
| Ningwu Wind Power Project<br>(Changfangshan & Zhaojiashan) | 230,000,000   | 848                         |
| Sub-total  | 230,000,000   | 848                         |
| Total for Alternative Energy                               | Electricity: 2,068,927,100<br>Heat: 1,502,000 tonnes<br>Annual agricultural waste and<br>straw processing capacity:<br>3,156,000 tonnes<br>Annual pellet production capacity:<br>116,000 tonnes | 5,285                       |



## **Environmental Equipment Manufacturing**

Operating project:

| Project Name   | Year of Commercial<br>Operation | Total investment<br>(RMB 'mil) |
|--|---------------------------------|--------------------------------|
| Changzhou Environmental Protection<br>Equipment Manufacturing Centre Phase I | Sept 2012                       | 89                             |
| Total  |                                 | 89                             |

#### Project under construction :

| Project Name  | Year of Commercial<br>Operation (expected) | Total investment<br>(RMB 'mil) |
|---|--|--------------------------------|
| Changzhou Environmental Protection<br>Equipment Manufacturing Centre Phase II | 1H 2015                                    | 120                            |
| Total   |  | 120                            |